

A hand in a white glove holds a silver bell, while another hand points towards it. The background is a gradient of red and blue.

Top 10 Hotel Concessions

And how to request them

Introduction

Many factors influence how a hotel responds to your requests – occupancy, booking window (is the meeting next month or next year?), how much you'll spend in catering, and much more.

Requesting concessions from your favorite hotels helps to “sweeten the deal” for your company.

Here are our 10 most popular concessions.

It's bad karma to ask for all 10, so consider which concessions are most important to your meeting. Your chance of a successful negotiation increases when you focus your efforts on the main ones.

Requesting concessions from your favorite hotels helps to “sweeten the deal” for your company.

About Aventri

Aventri is the first true live connection management platform. Continually transforming the way event managers execute their events while transforming the market, Aventri allows clients to create valuable in-person experiences, grow influential communities and expand brands. The comprehensive integrated solution starts with meeting request to venue sourcing, to every component of event management including registration, event marketing solutions, travel management, mobile apps to the all-important “experience” at the event with badges and onsite solutions. The platform connects event attendees and drives real-time attendee engagement while capturing meaningful data and analytics to help understand an event’s success and provide real-time ROI.

Contact sales

We're here to help
with more money
saving tips
sales@aventri.com